



Step Up Institutional FAQ

What is Step Up?

The Step Up Programme is a service run by [Jisc](#) in partnership with [Emerge Education](#). Step Up supports institutions and edtech startups to work together with confidence. We developed Step Up in collaboration with HE senior leaders.

Step Up allows you to filter, select and engage with the startups that will be the best fit for your institution.

Step Up assesses the edtech company's solution, team, and technical compliance.

Step Up solves the three main problems for universities:

1. Identifies high-quality startups that are providing solutions to institutional problem areas.
2. Provides opportunities to build relationships with startups and influence their products and services.
3. Makes it easier to buy by giving startups the answers to the questions procurement and IT will ask.

What are the benefits of Step Up to my institution?

- A vetted, [high-quality list of companies](#), categorised by the types of solutions they provide, for you to use whenever needed.
- Up to date knowledge of new innovative products and services.
- A report on each "Assessed by Jisc" company that provides vetted insights into their technology, team, and security measures.
- Access to networking events, meet startups in a non sales environment
- Insights into how startups can help your institution achieve your long term digital vision